



FOR IMMEDIATE RELEASE:

Apex® HCM Announces Winner of IPPA Sales Leader Award

Roswell, GA. (March 20, 2019) – Apex HCM, a leader in payroll, timekeeping and human capital management technology, announced Pat McTamney, owner of Premier Payroll Services, Birmingham AL, as a winner of the IPPA Sales Leader Award. Premier Payroll Services joined the Apex HCM family of payroll service bureaus in 2013 and has steadily and aggressively grown over the past five years. The Sales Leaders award were presented at the 2019 Independent Payroll Providers Association (IPPA) Sales and Marketing Conference in Las Vegas, NV on February 27, 2019. Pat was unable to attend the award ceremony but Wes Muschara, Vice President, Product Management, Apex HCM, presented the award to Pat at Premier Payroll Services office on March 20, 2019.

Muschara commented, “Premier Payroll Services demonstrated stellar payroll business growth under Pat’s leadership, and in 2018 Pat McTamney guided Premiere Payroll Services to a 30.2% growth in payroll services via the Apex HCM platform.” Over the past two years, Pat’s strategic and growth leadership has created a 50.4% growth in payroll services since 2016.

“Surprised, really surprised!” McTamney recalls, about how he felt winning the award. Pat goes on, “You know we had a great year – we added a lot of new customers and not just that, but larger customers thanks to the Apex payroll and HCM platform capacity. We just appreciate the recognition of our team’s hard work.”

“We love any opportunity to recognize great growth leadership, especially when it comes from our own customer base,” shares Apex HCM’s CEO, Robert Digby. Digby adds, “Apex is proud to support companies like Premier Payroll Services in their pursuit of payroll business growth. Pat and his company demonstrate the growth mentality, professional selling skills, and excellent product knowledge that all SBO owners strive for – it’s the foundation for growth. He’s a pillar in our Apex community, and an advocate for Payroll Service Bureau issues. As such, we are especially appreciative of his participation in our Industry Leadership Council, and his willingness to share his industry knowledge with the entire Apex SBO community.” Read more about Pat’s story [HERE](#).

Apex® HCM is a market leader in licensing cloud-based payroll and HR software technology and over 325 payroll service firms and vendors nationally use Apex’s technology as the core of their business platform. Apex’s customizable, comprehensive suite of products and services include payroll, payroll tax, human capital management, applicant tracking and onboarding, time and attendance, reporting, manager and employee self-service, ACA compliance, mobile apps, workers’ compensation, payroll debit cards and other business management tools normally reserved for large enterprises, now available to any business size. Apex’s cutting-edge, cloud-based technology allows its customers to effectively compete feature-for-feature with larger established firms while dramatically improving their workforce productivity.

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