



**FOR IMMEDIATE RELEASE:**

**Apex® HCM Announces Expansion of Customer Data Conversion Team**

**Roswell, GA. (March 26, 2018)** – Apex HCM, a leader in payroll, timekeeping, and human capital management services, announced an expansion of resources to assist new customers in data conversion and onboarding to the Apex HCM platform. Apex has assembled a team of industry veterans with over 40 years of combined experience in payroll data conversion and payroll system implementation. Apex provides deep resources to assist, or completely handle, the data conversion process for payroll service bureaus switching the Apex HCM platform.

Industry-wide, payroll service bureaus bemoan the time and complexity involved in data conversion which often prevents them from migrating off of old inefficient payroll software to new cloud based platforms like Apex HCM. “Our customers repeatedly tell us that switching technology providers was a major catalyst to their accelerated growth. In fact, we quantified these stories with recent research showing that Apex customers grow, on average, 19.1% annually.” commented Apex HCM CEO Robert Digby. Digby continued, “Investing in building a world class data conversion and onboarding team to assist PSBs to ease their jump to new technology makes sense for everyone involved.”

Vice President of Operations, Greg Javins, himself a twenty year industry veteran, stated, “Accurately converting payroll data can be a complex procedure. I completely understand why a payroll service bureau would avoid such an undertaking. Hence, we wanted to remove that stress and fear from switching software and enable our clients to focus on what they do best, running and growing their payroll business. We’ve employed implementation specialists with experience across numerous payroll software platforms and decades of know-how in getting payroll service bureaus up and running quickly on the Apex HCM platform.”

Apex discovered that deploying implementation specialist teams can actual speed up the process more than twofold. “By working in parallel, each conversion specialist focusses on separate aspects of the process and complements the other’s skills. The team approach completes the conversion faster and also more accurately,” stated Marty Hamby, Apex HCM President. Hamby continues, “Our data conversion specialists possess not just industry knowledge and strong technical skills but also 6 Sigma training in process efficiency and improvement.”

Coming off a record setting 2017, Apex continues to exceed growth forecasts with more payroll service bureaus switching to the Apex platform. Robert Digby added, “We’ve been fortunate that so many leading service bureaus have chosen to switch to Apex. The number of new clients onboarding with Apex drove our investment decision into expanding our data conversion capacity.”

Apex® HCM is a market leader in licensing cloud-based payroll and HR software technology and over 300 payroll service firms and vendors nationally use Apex's technology as the core of their business foundation. Apex's customizable, comprehensive suite of products and services include payroll, payroll tax, human capital management, applicant tracking and onboarding, time and attendance, reporting, manager and employee self-service, ACA compliance, mobile apps, workers' compensation, payroll debit cards and other business management tools normally reserved for large enterprises, now available to any business size. Apex's cutting-edge, cloud-based technology allows its customers to effectively compete feature-for-feature with larger established firms while dramatically improving their workforce productivity.

**For information contact:**

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