

The Payroll Report

Industry Leading Technology. Unmatched Personal Service. Grow Your Payroll Business.









APEX HCM Newsletter - Fall 2017

Hi Mike,

recap of recent happenings at Apex! This edition contains news to help you get the most value from your Apex relationship. We always welcome feedback, and if you have suggestions to improve the Apex Customer Newsletter, please let us know by contacting Lauren Garza, Marketing Content Developer at lauren.garza@apexhcm.com.

Welcome to the Fall 2017 edition of the Apex Customer Newsletter, your quick-read

In This Edition

3rd Party Sick Pay – What is it and why you need it

 Apex University – We're up and running Aha! – The next step in Customer's First

New Faces – Apex is rapidly hiring new staff

- Apex in the Community Fall food drive brought in 6,000 items
- Client Pizza Lunch Pizza for your Staff on Apex
- **New Faces**
- This year has been one of massive expansion for Apex, and we thank every customer

for fueling our growth. This Fall we've added another five new professionals to the Apex

team, on top of the dozen from the summer! We've invested in this additional talent with three goals in mind. First, continually improve the personal level of service we provide customer; adding another Support employee alongside our new Client Success Manager aligns with this goal. Second, we

doubled our software development and engineering staff to improve and grow Apex's industry leading technology platform; adding two more developers this past Fall. Third, we focused our hiring on people with experience in the payroll services industry with our new CEO leading the charge on that vision. Many companies tout new hires but you later discover those employees are located overseas and possess no industry knowledge. At Apex, we locate every new hire here in our Atlanta office and most join us with substantial industry background. Below are the most recent new members to the Apex team. Emily Roberts, Technical Support Specialist. Emily joins Apex with payroll industry



Robert Digby, Chief Executive Officer. Robert Digby joins our team as new Chief Executive Officer. Prior to Apex, Robert led several industry businesses to become more innovative and customer experience oriented.

Most recently Robert served as General Manager of Sage Payroll and prior,

Robert served as CEO for PayChoice, guiding the company through rapid

experience from ADP as a Payroll Specialist, where she gained valuable

knowledge of processing, auditing, and reconciling paychecks, along with

processing payroll for over 30,000 employees.

growth and expansion.

future customer needs.



Robert Gardner, Cloud Engineer. Joining Apex just 2 months ago, Robert brings to the table a proven track record and success in supporting public and private cloud platforms, alongside in-depth IT support experience. Prior to Apex, Robert worked at McKesson for just under five years as first, a Sr. Support Specialist, then a Cloud Engineer.



business analysis, system analysis and database administration fields. Before joining Apex, Shana worked for Allscripts as a Sr. Product Manager, and as a Sr. Product Owner for just under 5 years at Snagajob.

Tammi Pelt, Client Success Manager. Tammi came on board with Apex onlya

few short weeks ago, but is already having a great impact. Prior to Apex,

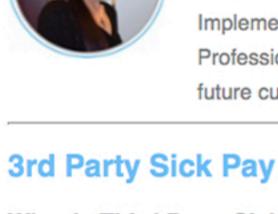
Professional, Tammi has the knowledge to help support all our current and

Tammi worked for almost a decade at Heartland Payroll, as both a

Implementation and Tax Compliance Specialist. As a Certified Payroll

Shana DeLuca, Product Manager. Shana started with Apex just last week and

brings with her a wealth of knowledge in the technical product management,



What is Third Party Sick Pay? 3rd Party Sick Pay is paid to an employee by a 3rd party other than the employer for whom services are normally performed. Who is Responsible for Reporting and Taxing Third Party Sick Pay?

How Apex handles Third Party Sick Pay - There are many scenarios: The most common scenario for 3rd Party Sick Pay involves the employee receiving

employee's W2.

Apex University

Please reference the Help Files under How Do I? for step by step instructions for various scenarios.

wages from the employer but the employer only pays the employer portion of taxes. In

this situation, the wages for the employee need to be recorded so they print of the

The employer that the employee worked for prior to going out on disability is

responsible for reporting the third party sick payments and paying any associated taxes.

by mobile device or computer, Apex customers can use Apex University to augment internal staff training for new employees or to review new products. These lessons consist of scenario based learning as well as provide interactive training tools to University increase retention and effectiveness. Apex University

Apex HCM proudly announces the launch of Apex University. Continuing our mission to

courses that will assist customers in product knowledge training. Accessible online 24x7

put customers first, our university consist of an on-line library housing eLearning

150,000 product and company builders at many of the best-known software, web and technology companies trust Aha! to create a link between strategy and the team's work and to build visual road maps. Aha! shares in the same belief of not only customer satisfaction, but customer participation. So we want to hear from you! To add an idea to the marketplace, follow the link: HERE.

rolls out to our SBO Customers the week of

Thanksgiving. Please watch your email for details!

Apex announced Aha! at our Customers Conference this year as our newest platform, a marketplace, to capture bright ideas from you!. Aha! is one of the fastest growing companies in the U.S. and the world's #1 product road map software. More than

Aha!

all the time and effort that everyone contributed." Marty Hamby, President of Apex HCM, stated, "At Apex we talk everyday about serving our customers. But we also talk about serving our community. While community involvement is an Apex value, it's really the employees that make it all happen." Free Pizza for your Staff!

Apex in the Community

Participating in the Fulton County Family Charities Thanksgiving food drive for the second year now, Apex's growing staff size directly translated into a far larger food drive donation for 2017, a whopping 6,000 items! Lauren Garza, coordinator of the food drive commented, "I am overwhelmed by my Apex colleagues, for

Apex HCM regularly supports several

money, build homes, and provide

food and clothing to those in need.

community service organizations to raise

Thank you to every client that has recommended Apex to your friends, family, or business colleagues. If you know of someone whose business could benefit from Apex HCM technology and services please let us know. When you do, pizza lunch for your

staff is on us! Simply send us an email with your refer-a-friend contact info

to referral@apexhcm.com or visit our referral page at http://info.apexhcm.com/apex-referralprogram. Let us know your favorite pizza delivery

and we'll take care of the rest. If your referral becomes an Apex customer, you earn a \$1,000 referral fee thank you from Apex!

helpful, useful and interesting information for you. We welcome and encourage your feedback on how to make this email publication better. If you have suggestions please feel free to contact lan

Oxman, Chief Marketing Officer, at ian.oxman@apexhcm.com.







